

**FOR RELEASE  
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**ACCESS INTELLIGENCE PLC**  
("Access Intelligence plc" or "the Group")  
(Software and computer services business)

**Acquisition of Solcara Limited for £750,000**

The Board of Access Intelligence Plc is pleased to announce the acquisition of Solcara Limited ("Solcara") from ArgentVive Plc for a total cash consideration of £750,000. Ray Jackson, who has resigned as Managing Director of ArgentVive Plc, has today been appointed as a Non Executive Director of Access Intelligence.

Solcara is a major UK search and information management company that has developed core technologies that enable the development of software applications, which address the need to search, identify and analyse ever expanding volumes of information. Solcara currently has four product offerings, covering legal and professional firms, information access, media relations and crisis management.

Solcara's unaudited turnover for the year ended 31 March 2008 was approximately £1.6m (2007: £1.33m), generating a profit before interest and tax of £135,000 (2007: £85,000). On completion of the acquisition Solcara is estimated to have net liabilities of approximately £250,000.

To date, sales have been won primarily from the direct sales operation focused on markets such as professional services, government, pharmaceuticals and media sectors.

Michael Jackson, Access Intelligence's Executive Chairman, commented:

"Solcara has a blue chip client base covering law firms, leading industrial companies, Government Departments, Local Authorities and Police Forces across the UK including such companies and organisations as: DEFRA, VISA Europe, Clifford Chance, AstraZeneca, United Utilities and Thomas Cook."

"The acquisition is in line with our plans to focus Access Intelligence on 'software as a service'. Solcara fits in well with our existing businesses and we see a number of cross - selling opportunities with other Group companies."

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**Background Note Solcara**

Solcara provides software that connects people to information that matters, when it matters most. It streamlines access to critical business content, ensuring that it delivers an exceptional and timely service.

**Product offerings include:**

- **Solcara SolSearch** is a search tool that provides organisations with easy and efficient access to information that resides in multiple locations, databases and formats. SolSearch connects to target resources and searches the existing indexes in real time. The target resources include online subscription services, Free internet resources and search engines, Document Management Systems and Library Systems, Intranets and file systems, Lotus Notes, SQL Server and other databases.
- **Solcara ControlPoint** provides organisations with an emergency operations centre that enables the accurate, easy recording and distribution of information in a crisis. ControlPoint enables teams, irrespective of location, to log and 'publish' information pertaining to an incident. It provides managers with a framework to quickly review the facts and react to them in a timely and managed fashion.
- **Solcara Spotlight** is a subscription based Media Relations Management solution that helps organisations of all sizes build stronger relationships with the press, analysts and other key audiences. Spotlight connects the different facets of Corporate Communications; encompassing Media Relations, Investor Relations, Analyst Relations, PR, Marketing, Government Affairs and Internal Communications. Spotlight has been pre-tailored to reflect the unique needs of different sectors, and its Enterprise, Professional and Team Editions service different sized organisations.
- **Solcara Know How** is designed to complement the functionality delivered by common document management systems. It achieves this by enabling the core high value documents to be extracted, profiled, indexed and searched without the need to duplicate the content. It speeds up access to documents to ensure a consistent, timely and quality service is delivered.

## **Background Note on Access Intelligence**

Access Intelligence is based in York with subsidiaries in York, Stockport, Greater Manchester, Chorley, Lancashire and Newcastle upon Tyne and employs 47 staff. The Group operating companies are listed below:

### **Due North**

Due North, based in Newcastle-upon-Tyne, develops supply chain software solutions. Its principle focus is on e-procurement software, which is widely used in the public sector. The product suite enables organisations to manage the complete customer/supplier relationship from initial expression of interest, through tender evaluation and post-tender negotiation to contract award and life cycle management. It also offers a reverse auction facility. Over the last 6 years it has become the leading supplier of e-procurement solutions to the emergency services (police and fire and rescue) and local authorities and is a growing supplier to the NHS, Housing Associations and the Transport Authorities. These solutions are offered as a hosted service.

### **MS2M**

MS2M, based in York, is a developer of compliance software for the financial services industry. Its core software products are "Track Record" and "Virtual Compliance Officer". These applications monitor individuals' activities within an organisation in real time, and identify their risk profile from a compliance perspective. Individuals are graded via a traffic light system in accordance with key performance indicators. In the case of risk identification, remedial advice is offered. Clients include RBS Group, National Australia Group, Liverpool Victoria, AXA and St James's Place. These solutions are offered both as a desktop and a hosted service.

### **Willow Starcom Ltd**

Willow Starcom supplies data storage, retrieval and network solutions to mid-sized corporate businesses. It sells its services through a reseller channel which enables it to grow revenues with a minimum increase in headcount. The company operates a 24-hour support centre from its base in Chorley, Lancashire. Included within Willow Starcom is Backup and Running which provides offsite online data storage and retrieval to small and medium sized enterprises.

### **Wired Gov**

Wired Gov provides, under license from the cabinet office, government news alerts from more than 100 departments and agencies. Subscribers can register their preferences by agency, department, key words and phrases. They can determine the frequency of the alerts from immediate to daily or weekly. Typical subscribers in the private sector are financial services organisations and professions.