

ACCESS INTELLIGENCE PLC

(Range of companies providing information, advice and services to small and medium sized businesses and the public sector)

Acquisition of Ridgeway Technologies Limited

Admission to AIM

- Acquisition of Ridgeway Technologies Limited for an initial consideration of £700,000
- Further £1.1 million based on 2005 performance
- Underlying profits of £150,000
- Acquisition strengthens Access Intelligence's position in the growing field of data storage, backup and recovery and increases the range of IT services it can offer businesses
- Business to be integrated with Access Intelligence's Backup and Running subsidiary
- Cross-selling opportunities

Outlook and Current Trading

- **Access Intelligence**
 - Group now beyond breakeven on a month to month basis.
 - Still £2 million cash after this acquisition
 - Acquisitions still a priority
- **Ridgeway**
 - Willow has traded well from the start of 2005
 - Profitability ahead of the same period last year and ahead of budget.
 - Recurring revenues are in excess of £1 million annually and continue to rise
 - Active resellers increased by 47 per cent.

Jeremy Hamer, the Chairman of Access Intelligence, commented:

"We are delighted to announce the first step in our strategy of building a portfolio of companies which provide information, advice and services to business and public sector organisations on a recurring revenue basis and we are continuing to target businesses which we believe will add value to the Group.

We are confident that every business in the Enlarged Access Intelligence Group will show growth in the year to November 2005 and, with the addition of Ridgeway, there

will be increased opportunities for the cross selling of services providing us with a strong platform for future growth.”

For further information:

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FOR RELEASE

7.00AM

2 JUNE 2005

ACCESS INTELLIGENCE PLC**Acquisition of Ridgeway Technologies Limited****Admission to AIM****Introduction**

The Company is pleased to announce that it has today conditionally agreed to acquire the entire issued share capital of Ridgeway, the owner of Willow, a provider of specialist IT service for the backup and storage of data for an initial consideration of £700,000. Deferred consideration of up to £1,100,000 is payable in the event of Willow meeting future performance targets. Further details regarding the terms of the Acquisition are set out below.

Under the AIM Rules this transaction is deemed to be a reverse take-over and as a consequence requires the approval of Shareholders in general meeting.

The purpose of this announcement is to provide Shareholders and the media with the background to and information on the Acquisition.

Background to and reasons for the Acquisition

The Company was incorporated in June 2003 and in November of that year acquired Access Intelligence Limited which owned three businesses, The Marketing Guild, Wired Gov and Backup and Running. The common links between these businesses are that they provide practical services and advice to small and medium sized companies and public sector organisations. The services provided are subscription-based and provide a foundation for expansion by means of recurring annual revenues. Further information on the Group's businesses is set out below.

The Marketing Guild

The Marketing Guild provides practical marketing help and advice aimed at small and medium sized businesses. This is delivered through regular newsletters, a helpline and training seminars for which members pay a fee based on the level of service they require. In addition, members have access through the helpline to "MAGiC", a database containing ideas and tactics, which offers strategies to members.

Wired Gov

Wired Gov provides its subscribers with immediate press releases from the government and other public sector organisations via its website and e-mail alert system. Income is derived from subscriptions and sponsorship. Subscribers to the service can specify from which organisations they wish to receive information and additionally use key word searches. An archive system is also available. Wired Gov has approximately 10,000 registered users.

Backup and Running

Backup and Running provides small and medium sized organisations with a disaster recovery service for computerised information. The software is made available under a licence from Novastor Corporation Inc. The software allows users to configure an operating system to specify which files are to be backed up and the frequency of the routine. The specified information is encrypted then sent to a remote storage facility. The software has several facilities including an archive facility which allows the user to retrieve all back ups made over a five year period. Backup and Running has approximately 130 customers.

Strategy

The Group's ongoing strategy is to establish a portfolio of companies which provide information, advice and services to business and public sector organisations on a recurring revenue basis. The Directors believe that this model provides high levels of repeat business and, thus, high quality revenues, together with cross selling opportunities within the Group.

The Proposed Acquisition

Ridgeway, which was founded in 2000, owns the entire issued share capital of Willow. Willow provides specialist IT services across a broad range of market sectors that include data storage, backup and recovery, network design support and consultancy and hardware and software maintenance support services. By acquiring Ridgeway, which has no other trading activities, the Company will acquire the whole of the issued share capital of Willow.

Data storage consultancy

The business originally began as a data storage business and the Directors believe that Willow's offering in this arena is one of its competitive strengths. The cost of entry into this market is expensive due to the required investment in specialist staff and systems. Services offered by the data storage division include the following:

- .strategic backup and storage analysis;
- .backup/restore analysis and strategy;
- .backup and storage:
 - .resource management;
 - .project planning and management; and
 - .implementation / configuration;
- .disaster recovery planning; and
- .specialist storage support and maintenance.

Willow adopts a consultative approach, selecting the best hardware / software solutions available in the market for the client and designs a solution that meet clients' needs. Once designed, these solutions are implemented using a range of technical, planning and project management services.

The company's official accreditations and partnerships with a number of key software providers enhance and strengthen its position with clients and suppliers and ensure preferential access to specialist technical resources and products from suppliers. While the company mainly addresses the SME and mid corporate market, there are some notable

larger companies within its customer base including HFS Loans Limited.

Networks, design and consultancy

In this area Willow has focused on the larger SME customers and offers a range of contracted services and consultancy to complement an organisation's existing IT staff. Services offered by the network division include the following:

- . IT health checks – testing and monitoring the effectiveness of network components and identifying weaknesses that could cause problems in the future; and
- . data security services – provision of advice on products, technologies and services available to secure data from unauthorised access. Examples include firewalls, virus protection, internet vulnerability testing, security audits and internet / e-mail monitoring.

Hardware and software maintenance support services

This division offers hardware maintenance, software support, disaster recovery and on-site, remote-dial-in and telephone support.

Willow's field engineering, help desk and on-line services provide 24 hour cover across the UK, allowing clients' in-house IT professionals to reduce the time spent on routine maintenance and support. The Directors believe that there is growth potential not only in expanding software support services but also in packaging 'managed services' designed to identify risks and opportunities pro-actively, before problems arise.

Willow sells its services either directly to end users, or via its reseller channel. As new services are developed the reseller channel provides a ready-made route to market through which the services can be sold.

Financial information

During the financial year ended 31 December 2004 income from recurring revenue represented 51 per cent. of turnover. This recurring revenue base of existing clients has always provided a strong platform to sell new products and services. The Directors believe this platform will be reinforced with opportunities to sell other products from within the Enlarged Group. In particular, Willow is well positioned to sell Backup and Running's services to its marketplace. A number of Willow's customers have already expressed an interest in an on-line backup service of the type provided by Backup and Running.

The following table has been extracted, without adjustment, from the accountants' report on Ridgeway set out in the Admission Document.

	Year ended 31 December 2004 £'000	Year ended 31 December 2003 £'000	Year ended 31 December 2002 £'000
Turnover	2,295	2,029	1,783
Gross profit	619	454	421
Profit before taxation	96	95	98
Profit after taxation	71	72	77

The Directors believe that included in the results for 2004 is a minimum of £50,000 of non-recurring costs.

Acquisition Agreement

Under the terms of the Acquisition Agreement, the Company has conditionally agreed to acquire the entire issued share capital of Ridgeway for an initial consideration of £700,000 to be satisfied as to £650,000 in cash and, as to the balance, by the issue of 500,000 new Ordinary Shares. It is the term of the Acquisition Agreement that Willow will have a minimum net cash balance of £150,000 on completion.

Deferred consideration will be paid on the basis of 5 times the operating profit of Willow over £100,000 for the year ended 31 December 2005, subject to a maximum deferred payment of £1.1 million. In addition, the Ridgeway Vendors will receive a further payment of deferred consideration in the event that the Company, prior to 31 December 2005, completes the acquisition of a company introduced to it by the Ridgeway Vendors. The deferred consideration will be satisfied by the issue of new Ordinary Shares at the lower of the average closing mid-market price of the Ordinary Shares for the 3 business days prior to the determination of Willow's profits for the relevant period and 15 pence per share, with a minimum of 10 pence per share.

Both the initial consideration shares and the deferred consideration shares allotted pursuant to the Acquisition will be subject to restrictions on their disposal. Neither the initial consideration shares nor the deferred consideration shares may be disposed of by any of the Ridgeway Vendors for a period of two years after their respective allotments.

The Acquisition is conditional, inter alia, on the passing of the Resolutions by the Shareholders and Admission.

Current Trading and Outlook

Access Intelligence

Access was incorporated in June 2003 and acquired Access Intelligence Limited in November of that year. The Company's first full accounts were for the 17 month period from incorporation to 30 November 2004 and showed a loss before taxation of £381,000 on revenue of £543,000. However, since the end of the financial year, trading has been significantly better, with sales in the 17 weeks period to 31 March 2005 over 50 per cent. ahead of the prior year. The group is now beyond breakeven on a month to month basis.

Ridgeway

Willow has traded well from the start of 2005 with profitability ahead of the same period last year and ahead of budget. Recurring revenues are in excess of £1m annually and continue to rise. In the current trading year Willow has increased its active resellers by 47 per cent.

The Enlarged Group

Following the Acquisition, the Directors intend to integrate the administration and support functions of Willow and Backup and Running, which they believe will improve efficiency and customer service.

The Directors are confident that every business in the Enlarged Group will show growth in the year to November 2005. The addition of Willow will facilitate opportunities for cross selling of services and the Directors believe it will also allow greater utilisation of technical skills and resources across the Enlarged Group.

Directors

Jeremy Hamer (aged 53), Chairman

Jeremy was appointed chairman of Access Intelligence in 2004 and has extensive experience as a director of AIM quoted companies. He currently serves on the board of 7 companies traded on the London Stock Exchange, including Avingtrans Plc, Inter Link Foods Plc and Glisten plc.

Brendan Austin (aged 55), Chief Executive Officer

Brendan has had senior marketing and sales operational roles with Rank Xerox and was part of the management buy in and buy out team which exited from Prontaprint plc. He is currently chairman of Kids Safteynet Limited which is a publisher of children's safety education material in the UK. Brendan is also managing director of The Marketing Guild.

Colin Davies, FCCA (aged 47), Finance Director

Colin has acted as chief executive and finance director of both public and private companies in a range of industries including food, engineering, marketing and textiles. He is currently a non-executive director of Inter Link Foods Plc which he co founded and Floors2Go Plc. He has been responsible for co-ordinating the acquisition strategy of Inter Link Foods Plc. Colin is also a non-executive director of several private companies.

Alwin Thompson (aged 57), Non-executive Director

Alwin has been involved in the food manufacturing business since 1986. he is currently Chairman of Inter Link Foods Plc, the AIM listed manufacturer and supplier to major supermarkets of own label cake products which was AIM Company of the Year in 2001.

Ian Savage (aged 61) Non-executive Director

Ian has a wealth of experience in the publishing sector having held senior board positions within International Thompson Publishing and McGraw Hill. He has direct experience in managing and directing subscription based businesses.

Dividend Policy

It is expected that any cash generated by the Group's operations in the short to medium term will be devoted to funding the Group's planned development. The board, will, however, continue to review the appropriateness of its dividend policy as the Group develops.

Extraordinary General Meeting

The Acquisition is conditional on, inter alia, the passing of the Resolutions at the Extraordinary General Meeting ("EGM") convened for 10.00 a.m. on 27 June 2005.

Recommendation

The Directors believe the resolutions to be proposed at the EGM are in the best interests of the Company and Shareholders as a whole. Accordingly, the Directors unanimously recommend Shareholders to vote in favour of the Resolutions as they themselves intend to do in respect of their own beneficial holdings which amount, in aggregate to 9,231,229 Ordinary Shares, representing approximately 15.85 per cent. of the Existing Ordinary Shares.

ADD IN DEFINITIONS

“Acquisition”	The proposed acquisition of the entire issued share capital of Ridgeway pursuant to the Acquisition Agreement
“Acquisition Agreement”	The agreement dated 1 June 2005 between the Company (1) and the Ridgeway Vendors (2) details of which are set out in the Admission Document
“Act”	the Companies Act 1985, as amended
“Admission”	admission of the Enlarged Share Capital to trading on AIM and such admission becoming effective in accordance with Rule 6 of the AIM Rules
“AIM”	the market of that name operated by London Stock Exchange plc
“AIM Rules”	the rules for AIM published by London Stock Exchange plc
“Backup and Running”	Backup and Running plc, a wholly owned subsidiary of the Company
“Board”	The board of Directors of the Company
“Completion”	completion of the Acquisition Agreement in accordance with their terms
“Consideration Shares”	the 500,000 Ordinary Shares to be issued to the Ridgeway Vendors on completion, pursuant to the Acquisition Agreement
“Company” or “Access”	Access Intelligence Plc
“Corporate Synergy”	Corporate Synergy Plc, nominated adviser and broker to the Company
“Directors” or “Board”	the directors of Access
“EGM” or “Extraordinary General Meeting”	the extraordinary meeting of the Company, convened for 10.00a.m. on 27 June 2005, and any adjournment thereof,
“Enlarged Group”	the Group as enlarged by the Acquisition
“Enlarged Share Capital”	together, the Existing Ordinary Shares and the Consideration Shares
“Existing Ordinary Shares”	the 58,253,387 Ordinary Shares in issue as at the date of this document
“Form of Proxy”	the form of proxy enclosed with this document for use by Shareholders in connection with the EGM
“Group”	the Company and its subsidiaries
“Notice”	the notice of EGM
“Official List”	the official list of the UKLA
“Ordinary Shares”	ordinary shares of 0.5 pence each in the Company
“Resolutions”	the resolutions to be proposed at the EGM, set out in the Notice
“Ridgeway”	Ridgeway Technologies Limited, the owner of the entire issued share capital of Willow
“Ridgeway Vendors”	Mark Berry, Andrew Philip Unsworth and Darren Harrison
“Shareholder”	a holder of Ordinary Shares
“SME”	small and medium enterprise
“The Marketing Guild”	The Marketing Guild Limited, a subsidiary of the Company
“UK”	the United Kingdom of Great Britain and Northern Ireland
“Willow”	Willow Starcom Limited, a wholly owned subsidiary of Ridgeway
“Wired Gov”	Wired Gov Limited, a subsidiary of the Company