

**FOR RELEASE
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ACCESS INTELLIGENCE PLC
(“Access Intelligence” or “the Group”)
PRELIMINARY RESULTS
FOR
THE FINANCIAL YEAR ENDED 30 NOVEMBER 2009

Access Intelligence Plc (AIM: ACC), a leading supplier of compliance Software-as-a-Service solutions for the financial services, procurement and media sectors, is pleased to announce its preliminary results for the year ended 30 November 2009.

Financial Highlights

- * Turnover from continuing activities up 51.6% to £6,014,913 (2008: £3,967,000)
- * Profit before tax increased to £566,000 (2008: loss £4.6 million)
- * Basic earnings per share of 0.38p (2008: loss 5.27p)
- * Positive cash balance of £1,714,243 (2008: £763,000)

Operational Highlights

- * Group repositioned as a provider of compliance Software-as-a-Service solutions
- * Acquisition of Ether Ray in June 2009
- * Media & Communications division formed through combination of Solcara and Ether Ray
- * All divisions trading profitably
- * Significant contracts won with RBS and Aviva
- * Robust stance on costs

Post Period End Highlights

- * £5.2 million acquisition of Cobent Ltd – see today’s separate announcement
- * Placing of 60 million new ordinary shares for cash at 5p per share
- * Howard Sears, MD of Cobent Ltd, to join the Board of Access Intelligence

Michael Jackson, Executive Chairman, commented: “We are delighted with the Group’s performance this year. The decision to position ourselves as a compliance Software-as-a-Service provider, combined with tight cost control and the formation of a new media & communications division through the merger of Ether Ray & Solcara have helped return Access Intelligence to profitability.

“Looking ahead, we are extremely excited to be announcing the acquisition of Cobent Ltd as this not only reinforces our focus on the compliance sector, but it also expands our sales footprint into the US. With cash on the balance sheet, we continue to search for similar acquisition opportunities.”

For further information:

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Notes to Editors:

Access Intelligence plc is the parent company of a group of compliance Software-as-a-Service (“SaaS”) businesses providing solutions for the financial services, procurement and media sectors. The board is headed by Michael Jackson as Executive Chairman and Jeremy Hamer as Group Finance Director.

Product Portfolio

e-Procurement:

- Managed by Alan Gray, a founder of the original business, who has been involved in developing financial solutions for over 20 years.
- SaaS procurement & contract management solutions. Heavily **compliance** focussed following the recommendations of the **Glover Report** which proposed that all Public Sector organisations must engage suppliers via electronic tendering by 2012.
- Over 130 customers incl. Bank of England, Met Police, Ladbrokes, and many large Local Government Authorities.
- Recurring revenue represents 80% of total costs.

FSA Training & Competence:

- Managed by David Alderson, a founder of the business with over 35 years of experience in the financial services sector, and a recognised industry expert in business critical software.
- SaaS solutions for the financial services sector solving the industry's key challenges; controlling and **monitoring compliance commitments** and reducing administration overheads. Sales driven by the need to comply with the FSA's **Retail Distribution Review**.
- Key customers include RBS & Aviva.

Media & Communications:

- A new division created from the merger of two recent acquisitions, Solcara & Ether-Ray.
- SaaS solutions for media relations & public sector news flow management. A market leader in the UK for media relations management software.
- One integrated application enables users to capture, create, distribute, and analyse all communications, facilitating **compliance** with corporate messaging and **upholding the reputation** of the organisation.
- Over 220 clients in local government, central government, police and several major private sector clients from Solcara.
- Recurring revenue represents 140% of total costs.

CHAIRMAN'S STATEMENT

I am pleased to announce our results for the year ended 30 November 2009. The Group has made considerable strategic and financial progress this year since Elderstreet VCT, David Lowe and I invested in October 2008. The decision to position the Group as a compliance Software-as-a-Service provider, a tough stance on costs and focus on sales have brought about a significant turnaround in performance.

Results

Group turnover from continuing activities was up by 51.6% to £6,014,913 (2008: £3,967,000). Operating profit before charges for share-based payments and acquisition accounting was £631,423 (2008: restated Loss £838,000) while profit attributable to shareholders was £601,892 (2008: restated Loss £6,059,000). The basic profit per share from continuing operations was 0.38p (2008: restated Loss 5.27p). The Group has net cash and bank balances of £1,714,243 (2008: £763,000).

The Group acquired Ether Ray Ltd on 30 June 2009 for a total cost of £2,598,715 in cash. Ether Ray had cash balances of £888,902 at completion. The acquisition was funded through the issue in June 2009 and July 2009 of £1,850,000 of Convertible Redeemable Loan Notes each with an annual yield of 6% and a conversion price of 4p. In the event that they are redeemed by the Group within 18 months of their issue date a 10% premium will be payable.

The Directors are not recommending the payment of an ordinary dividend.

Strategy

The Group is continuing to implement its strategy to focus on supplying compliance Software-as-a-Service solutions for the financial services, procurement and media sectors. The proportion of revenues originated from compliance solutions has risen to 59% (2008: 35%) in 2009. Though the advantages to both customers and ourselves of providing software as a hosted service are becoming increasingly accepted in the market place, the Group does still support a proportion of its customer base with licensed sales and support agreements.

The market for compliance-based software solutions is driven by mounting legislation as the business environment becomes more regulated. The Group stands to benefit from this trend as organisations increasingly recognise their responsibilities and take the necessary action to comply. This is particularly true of the public sector's efforts to achieve greater transparency in its day-to-day business.

The Board intends to grow Access Intelligence both organically and by acquisition, with an emphasis on developing recurring revenues and building compliance related solutions. The existing product portfolio offers a strong bedrock on which to build a dynamic and competitive Software-as-a-Service proposition, providing the Group with sustainable profits and long-term growth in shareholder value.

Operations

As part of its overall strategy, the Group has focused on delivering services through three core divisions: e-procurement, FSA Training & Compliance and Media & Communications, supported by the IT Support Services division.

e-Procurement

Due North has continued to benefit from the investment made in its sales pipeline management and marketing at the beginning of the year. Recurring revenues have reached £80,000 per month (2008: £55,000 per month) and it continues to make steady progress in the local authority and emergency service sectors in particular. As well as sales and marketing, the Group has invested strongly in the core product suite with five people working throughout the year to keep the product technically competitive. The company is profitable with a strong pipeline for 2010 and is now in a position where it can invest further in its sales and order generation.

FSA Training & Compliance

MS2M has now won the long expected contracts with both the Royal Bank of Scotland and Aviva. As a result of these significant wins, the company has invested in the technical team working on the 'Track Record' product with a view to developing it further in 2010.

Media & Communications

Solcara completed a significant turnaround in 2009, returning to profit largely through a tight control on costs. Since the acquisition of Ether Ray Ltd it has become clear that the Solcara 'Spotlight' product should sit

alongside the Ether Ray product as they both provide media solutions, albeit to slightly different markets. On 1 December the two businesses were merged into Access Intelligence Media & Communications Ltd (AIMediaComms).

The purchase of Ether Ray Ltd on 30 June 2009 brought the Group a pure software as a service business hosting 200 local authority media and communication activities. Its recurring revenues exceed £100,000 per month. Now combined with Solcara 'Spotlight', the division offers solutions for media departments in local authorities, the NHS, central government and the private sector. This was an important acquisition for the Group and we are very confident about its prospects.

IT Support Services

Willow Starcom had a record year following the decision to lower costs and move away from storage sales. The focus on outsourced IT maintenance and support services has resulted in a growth in recurring revenues to over £110,000 per month. Looking ahead, we are confident that our emphasis on service excellence will enable Willow Starcom to retain customers in a very competitive market.

In 2009 as a Group we spent £278,000 (2008: £249,000) on research and development and now have £360,000 (2008: £178,000) of contracted monthly recurring revenue.

Acquisition

The Group has today announced in a separate statement the acquisition of the entire share capital of Cobent Ltd, a training and compliance software delivery business, for £5.2 million. Of the £5 million due at completion, £3 million will be paid in cash, £2 million in vendor shares and a £200,000 cash payment will be deferred for 12 months. The £3 million is being funded through the placing of 60 million new ordinary shares at 5p. The vendors will also receive 33.3 million new ordinary shares, pricing them at 6p per share, giving an average issue price per share of 5.4p.

Cobent Ltd, founded in 2003 by Howard Sears, has developed a 'gold standard' training and compliance delivery platform operating in a number of markets including FDA, FSA and HSE regulated industries. It has a Blue Chip client base in the UK and US.

Directors and Staff

I would like to thank all our staff for their hard work and help in a year of transformation during which they have kept faith with the new management approach. Together we have delivered an excellent result and I am looking forward to 2010 with high expectations.

Outlook

Access Intelligence Plc is in a stronger position at the start of 2010 than a year ago and I am pleased to report a strong start to trading for 2010 with continuing growth in the recurring revenue base. The Board, however, acknowledges that economic conditions remain tough and that it is difficult to predict how spending, particularly in the public sector, will be affected post the election. Despite this, we remain confident that our strategy to focus on compliance and our ability to offer a 'rented' rather than 'purchased' solution through Software-as-a-Service should keep us competitive.

On behalf of Access Intelligence's Board and Management, I would like to thank you for your ongoing support.

Michael Jackson

Chairman

1 March 2010

Consolidated Income Statement for the Year Ended 30th November 2009

	Notes	2009 £'000	Restated 2008 £'000
Revenue - continuing operations		6,015	3,967
Cost of sales		(2,665)	(2,146)
Gross profit		3,350	1,821
Administrative expenses		(2,719)	(2,476)
Share based payment	7	-	(183)
		631	(838)
Impairment of goodwill		-	(2,950)
Impairment of capitalised development costs		-	(532)
Non – recurring expenses		-	(256)
Operating profit / (loss)		631	(4,576)
Financial income		2	17
Financial expense		(67)	(7)
Profit / (loss) before taxation		566	(4,566)
Taxation credit	4	35	258
Profit / (loss) for the year from continuing operations		601	(4,308)
Loss for the year from discontinued operations net of income tax expense		-	(1,751)
Profit / (loss) for the year attributable to the equity holders of the parent company		601	(6,059)
Earnings per share			
Basic profit per share	5	0.38p	(5.27)p
Diluted profit per share	5	0.29p	(5.27)p

Consolidated Balance Sheet as at 30th November 2009

		2009	Restated
	Notes	£'000	2008
			£'000
Non-current assets			
Property, plant & equipment		181	192
Intangible assets	6	4,996	2,722
Deferred tax assets		493	415
		<hr/>	<hr/>
Total non-current assets		5,670	3,329
		<hr/>	<hr/>
Current assets			
Inventories		265	268
Trade and other receivables		1,481	1,490
Cash and cash equivalents		1,714	763
		<hr/>	<hr/>
Total current assets		3,460	2,521
		<hr/>	<hr/>
Total assets		9,130	5,850
		<hr/>	<hr/>
Current liabilities			
Other interest bearing loans and borrowings		-	2
Trade and other payables		662	872
Accruals and deferred income		2,349	1,564
Current income tax liabilities		98	-
		<hr/>	<hr/>
Total current liabilities		3,109	2,438
		<hr/>	<hr/>
Non – current liabilities			
Deferred tax liability		55	-
Interest bearing loans and borrowings	8	1,655	52
		<hr/>	<hr/>
Total non - current liabilities		1,710	52
		<hr/>	<hr/>
Total liabilities		4,819	2,490
		<hr/>	<hr/>
Net Assets		4,311	3,360
		<hr/>	<hr/>
Equity			
Share capital	1	797	779
Share premium account	1	8,955	8,873
Capital redemption reserve	1	191	191
Share option valuation reserve	1	247	183
Equity reserve	1	186	-
Retained earnings	1	(6,065)	(6,666)
		<hr/>	<hr/>
Total equity attributable to equity shareholders		4,311	3,360
		<hr/>	<hr/>

Consolidated Cash Flow Statement for the Year Ended 30th November 2009

	2009 £'000	Restated 2008 £'000
Cash flows from continuing operating activities		
Profit/(Loss) for the year attributable to equity shareholders of the parent	601	(6,059)
Adjusted for:		
Disposal of subsidiary	-	1,751
Depreciation	80	81
Impairment of intangible assets	-	3,482
Share option valuation charge	-	183
Financial income	(2)	(17)
Financial expense	67	7
Taxation	(35)	(258)
Loss on disposal of property, plant and equipment	1	-
	<hr/>	<hr/>
Operating profit/(loss) before changes in working capital and provisions	712	(830)
(Increase)/decrease in trade and other receivables	(607)	145
Decrease in inventories	3	83
Increase in trade and other payables	611	168
Increase in provisions	-	27
	<hr/>	<hr/>
Net cash inflow/(outflow) from the continuing operations	719	(407)
Taxation received	98	51
	<hr/>	<hr/>
Net cash inflow/(outflow) from continuing activities	817	(356)
	<hr/>	<hr/>
Cash flows from investing in continuing activities		
Interest received	2	17
Expenditure on business acquisitions	(2,598)	(830)
Cash acquired with subsidiary	889	15
Acquisition of property, plant and equipment	(63)	(67)
	<hr/>	<hr/>
Net cash outflow from investing in continuing activities	(1,770)	(865)
	<hr/>	<hr/>
Cash flows from financing continuing activities		
Interest received	(1)	(7)
Issue of equity share capital	100	1,265
Issue of loan notes	1,850	-
Cost of share issues	-	(68)
Repayment of borrowings	(45)	(45)
	<hr/>	<hr/>
Net cash inflow from financing continuing activities	1,904	1,145
	<hr/>	<hr/>
Net increase/(decrease) in cash and cash equivalents	951	(76)
Cash from discontinued operations	-	(33)
Opening cash and cash equivalents	763	872
	<hr/>	<hr/>
Closing cash and cash equivalents	1,714	763
	<hr/>	<hr/>

1. Notes to the Shareholders' funds

Share capital and share premium account

When shares are issued, the nominal value of the shares is credited to the share capital reserve. Any premium paid above the nominal value is taken to the share premium account. Access Intelligence plc shares have a nominal value of 0.5p per share. Directly attributable transaction costs associated with the issue of equity investments are accounted for as a reduction from equity, net of any relating income tax benefit.

Share option valuation reserve

This reserve arises as a result of amounts being recognised in the income statement relating to share based payment transactions granted under the group's share option scheme. The reserve will fall as share options vest and are exercised over the life of the options.

Capital redemption reserve

This reserve arises as a result of keeping with the doctrine of capital maintenance when the company purchases and redeems its own preference shares. Amounts transferred into/out from this reserve from a purchase/redemption is equal to the amount by which share capital has been reduced/increased, when the purchase/redemption has been financed wholly out of distributable profits, and is the amount by which the nominal value exceeds the proceeds of any new issue of share capital, when the purchase/redemption has been financed partly out of distributable profits.

Equity reserve

The equity reserve arises as a result of the equity component that has been recognised on the convertible loan notes that have been issued by the group. The reserve is determined by deducting the amount of the liability component from the fair value of the convertible loan notes as a whole, net of income tax effects and the relative proportion of the directly attributable transaction costs associated with the issue of the compound instruments.

Retained earnings

The retained earnings reserve records the accumulated profits and losses of the Group since inception of the business. Where subsidiary undertakings are acquired, only profits arising from the date of acquisition are included.

2. Statement of Compliance.

The Group results have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted for use by the European Union and as applied in accordance with the provisions of the Companies Act 2006

3. Basis of consolidation and Goodwill

The group results comprise the financial statements of Access Intelligence plc and its subsidiaries as at 30th November 2009. They are presented in Sterling and all values are rounded to the nearest thousand pounds (£'000).

4. Taxation

Analysis of tax credit in the year	2009	2008
	£'000	£'000
Current corporation taxes credit:		
UK Corporation tax credit for the year	(76)	(55)
Prior year adjustment	-	(6)
	<u>(76)</u>	<u>(61)</u>
Deferred corporation taxes:		
Origination and reversal of timing differences	41	(197)
	<u>41</u>	<u>(197)</u>
Tax credit on profit on ordinary activities	<u>(35)</u>	<u>(258)</u>

5. Earnings per Share

The calculation of earnings per share is based upon the profit after taxation of £601,892 (2008: restated Loss £6,059,000) divided by the weighted average number of ordinary shares in issue during the year which was 158,337,737 (2008: 114,968,122). The weighted average number of ordinary shares used in the calculation of diluted earnings per share is 208,231,224 (2008: 114,968,122). This has been adjusted for the effect of potentially dilutive share options granted under the company's share option schemes and convertible loan notes issued.

An adjusted earnings per share and a diluted adjusted earnings per share, which exclude goodwill amortisation and other non-operating financial charges, have also been calculated to allow shareholders to gain a clearer understanding of the trading performance of the group. This has been computed as follows:

	Profit after tax £'000	2009 Weighted average no. of shares	Profit per share (pence)	Restated Loss after tax £'000	2008 Weighted average no. of shares	Restated Earnings per share (pence)
Earnings attributable to ordinary shareholders from continuing activities	601	158,337,737	0.38p	(6,059)	114,968,122	(5.27)p
Dilutive effect of options & conversion	-	49,893,487	-	-	-	-
Diluted earnings per share for the year	601	208,231,224	0.29p	<u>(6,059)</u>	<u>114,968,122</u>	<u>(5.27)p</u>

As a result of the loss, as restated, made in the year ended 30 November 2008 the fully diluted restated earnings per share would be anti-diluted and thus is unchanged from the basic EPS.

6. Intangible assets

	Brand Value £'000	Goodwill £'000	Development costs £'000	Total £'000
Cost				
At 1 December 2007 – as previously stated	-	6,491	681	7,172
Additions – restated overleaf	-	888	-	888
Disposed with subsidiary	-	(1,707)	(42)	(1,749)
	-----	-----	-----	-----
At 30 November 2008	-	5,672	639	6,311
	-----	-----	-----	-----
At 1 December 2008	-	5,672	639	6,311
Additions on acquisition of subsidiary	1,200	1,074	-	2,274
Fully impaired and no longer in use	-	-	(639)	(639)
	-----	-----	-----	-----
At 30 November 2009	1,200	6,746	-	7,946
	-----	-----	-----	-----
Amortisation and impairment				
At 1 December 2007	-	-	126	126
Disposed with subsidiary	-	-	(19)	(19)
Impairment charge	-	2,950	532	3,482
	-----	-----	-----	-----
At 30 November 2008	-	2,950	639	3,589
	-----	-----	-----	-----
At 1 December 2008	-	2,950	639	3,589
Amortisation	-	-	-	-
Fully impaired and no longer in use	-	-	(639)	(639)
	-----	-----	-----	-----
At 30 November 2009	-	2,950	-	2,950
	-----	-----	-----	-----
Net Book Value				
At 30 November 2009	1,200	3,796	-	4,996
	-----	-----	-----	-----
At 30 November 2008	-	2,722	-	2,722
	-----	-----	-----	-----
At 30 November 2007	-	6,491	555	7,046
	-----	-----	-----	-----

Finance lease agreements

Included within the net book value of development costs of £nil is £nil (2008: £nil) relating to assets held under finance lease agreements. The impairment charged to the financial statements in the year in respect of such assets amounted to £nil (2008: £16,000).

Brand Value

On acquisition of Ether Ray Ltd the Directors judged the brand value of the software purchased on the basis of a multiple of the 'clean' annualised operating profit of the business at the end of June 2009. As at the 30 November 2009 the Directors see no justification for amortising that agreed valuation of £1.2m. The fundamental reasoning behind this is that the continuous investment being made in the software is expensed through the profit and loss as incurred.

Adjustment to carrying value of goodwill

On 5 November 2008 the Group acquired 100% of the share capital of Solcara Limited. At the time of the acquisition the fair value of the net assets acquired was estimated at £324,000 net liabilities.

Subsequent to the finalisation of the Group accounts for 30 November 2008 it was determined that Solcara had additional assets at completion as follows:

	Book value and fair value as initially recorded	Adjustment to Carrying value	Book value and fair value as restated
	£'000	£'000	£'000
Net liabilities acquired			
Property, plant and equipment	8	-	8
Deferred tax asset	-	217	217
Trade and other receivables	446	35	481
Cost and cost equivalents	15	-	15
Trade and other payables	(745)	14	(731)
Bank borrowings	(48)	-	(48)
	<u>(324)</u>	<u>266</u>	<u>(58)</u>
Goodwill	1,154	(266)	888
	<u>830</u>	<u>-</u>	<u>830</u>

The carrying value of goodwill brought forward has thus been reduced by £266,000. There are no associated adjustments to amortisation or impairment charges.

Impairment testing for cash-generating units containing goodwill

For the purpose of impairment testing, goodwill is allocated to the group's operating companies which represent the lowest level within the group at which the goodwill is monitored for internal management accounts purposes.

The aggregate carrying amounts of goodwill allocated to each business segment are:-

	2009	Restated 2008
	£'000	£'000
Software as a service	2,996	1,922
IT Support Services	800	800
Other	-	-
	<u>3,796</u>	<u>2,722</u>

The value in use was determined by discounting the future cash flows generated from the continuing operation of the business segment and was based on the following assumptions:

- Cash flows were projected based on actual operating results and a one year Group trading forecast as approved by management.

- Cash flows were extrapolated for a further 4 years based on a revenue growth rate of 2% per annum in each year from 2 to 5, and an increasing cost base of 3% per annum.
- The weighted average cost of capital used in the DCF calculation is 5%

The Directors concluded following this review that they can justify for each subsidiary the carrying value of the respective goodwill.

7. Equity-settled share based payments – prior year

On 23 October 2008, 23,300,000 warrants were granted to M Jackson, D Lowe and Elderstreet VCT plc, linked to their investment in the company at that time, at an exercise price of 2.75p per share. The share price at the time meant that no valuation charge was made in the 2008 accounts.

A condition of this warrant is that they are immediately exercisable. As a result the Black Scholes method is not applicable and the 'binomial' calculation has been used to assess their fair value.

The share option valuation charge resulting was £182,672 which has been dealt with as a prior year adjustment. The assumptions used in arriving at this valuation were:

Option pricing model used:- Binomial
 Share price on the date of both grant and vesting – 2.25p
 Expected volatility: - 50%
 Expected life of the options:- 7 years
 Expected dividend yield:- Nil
 Risk free interest rate:- 3%
 Leaver risk: - 0%

At 30 November 2009 the share price had risen above the option price giving rise to a deferred tax asset £89,705, an equity component of £64,131 and a credit to this year's taxation charge of £25,574.

8. Interest bearing loans and borrowings

	2009 £'000	2008 £'000
Convertible loan notes	1,655	-
	<hr/>	<hr/>

On 30 June 2009 £1,750,000 Convertible Loan Notes were issued. The Notes mature on 30 June 2014 and carry a coupon of 6% per annum, payable semi-annually until such time as they are repaid or converted in accordance with their terms. The holders of the Notes may convert all or part of the Notes held by them into new Ordinary Shares in the Company on delivery to the Company of a conversion notice, at 4 pence per share. The company reserved the right to redeem the Notes, in whole or part, at any time within 18 months of the date of issue, at a premium of 10%.

On 9 July 2009 the company issued a further £100,000 Convertible Loan notes with the same terms as those issued on 30 June 2009 except that their maturity date is 9 July 2014.

The net proceeds received from the issues of the convertible loan notes have been split between the liability element and an equity component, representing the fair value of the embedded option to convert the liability into equity of the company, as follows:-

	2009 £'000
Proceeds of issue of convertible loan notes	1,850
Equity component	(186)
Deferred taxation	(72)
	<hr/> 1,592
Interest charged	63
	<hr/> 1,655
Liability component at 30 November 2009	<hr/>

The equity component of £185,882 has been credited to equity reserve. The interest charged for the year is calculated by applying an effective rate of interest of 9.8% to the liability component for the 5 month period since the loan notes were issued. The liability component is measured at amortised cost. The difference between the carrying amount of the liability component at the date of issue and the amount reported in the balance sheet at 30 November 2009 represents the effective interest rate less interest paid to that date.

9. AGM date

It is intended that the AGM will take place at the company's registered office, 32 Bedford Row, London, WC1R 4HE, at 10.00 am on Wednesday, 14th April 2010.